



## **[Summary]**

### **Decision Theory**

<b>Subject:</b>	Business Economics
<b>Course:</b>	B.A., 4 <sup>th</sup> Semester, Undergraduate
<b>Paper No. &amp; Title:</b>	Paper – 403 Quantitative Techniques for Management
<b>Unit No. &amp; Title:</b>	Unit - 4 Theory of Game, Decision Theory and Decision Analysis
<b>Lecture No. &amp; Title:</b>	Lecture – 2 Decision Theory

## **Summary**

- **Course of action (Acts)**

A decision is made among a set of defined alternative course of action. These are also called actions, acts or strategies and are under control and known to the decision-maker.

- **States of nature (Event)**

Outcomes of any course of action are dependent upon certain factors beyond the control of the decision-maker. These factors are called states of nature.

- **Pay off**

For each combination of an act and states of nature, there will exist an outcome. This outcome may be quantified in terms of monetary value. This outcome of act-event combination is called pay off.

- **Types of decision-making**

Decisions are based upon the information data available about the occurrence of events as well as the decision situation. The types of decision making environment: certainty, uncertainty and risk.

### **(a)Decision making under certainty**

### **(b)Decision making under risk**

#### **(i) Expected Monetary Value (EMV)**

$$\text{EMV } (A_j) = \sum a_{ij} * p_i$$

where  $a_{ij}$  = payoff associated with state of nature  $E_i$  and course of action  $A_j$

$p_i$  = probability of occurrence of states of nature  $E_i$

The course of action for which the EMV is maximum, is recommended.

### **(ii) Expected Opportunity Loss (EOL)**

$$\text{EOL}(A_j) = \sum l_{ij} * p_i$$

where  $l_{ij}$  = opportunity loss associated with state of nature  $E_i$  and course of action  $A_j$

$p_i$  = probability of occurrence of states of nature  $E_i$

The course of action for which the EOL is minimum, is recommended.

### **(iii) Expected Value of Perfect Information (EVPI)**

EVPI = Expected value with perfect information under certainty – Expected profit without perfect information

$$\text{EVPI} = \sum a_{ij}^* * p_i - \text{Maximum EMV}$$

Where  $a_{ij}^*$  = best payoff associated with state of nature  $E_i$

$p_i$  = probability of occurrence of states of nature  $E_i$

### **(c) Decision making under uncertainty**

In this case the decision-maker is unable to specify the probabilities with which the various states of nature will occur.

- (i) Maximax or Minimax Criterion
- (ii) Laplace Criterion
- (iii) Hurwicz Criterion
- (iv) Criterion of Regret (Savage Criterion)