



[Glossary]

Mergers and Acquisitions

Subject:	Business Economics
Course:	B.A., 3rd Semester, Undergraduate
Paper No. & Title:	Paper – 303 Business Finance
Unit No. & Title:	Unit - 5 Mergers and Acquisitions
Lecture No. & Title:	Lecture – 3 Mergers and Acquisitions

Glossary

Acquisition

An act of acquiring effective control over assets or management of a company by another company without any combination of business

Annexing

Appropriate way of doing Merger within same industry

Backward

When a company Merger with the company of supplier

Conglomerate

To divert its business into another production

Diagonal

Treatment by expanding the business into unrelated product line

Forward / Upward

When a company Merger with the company of its vendor or distributor

Merger

Combining of two companies into one

Spin-off

Separation of one company into two or more the company

Streaming

When company opt to merge with upstream or downstream company

Takeover

When Acquisition take place without the consent of target company