

# **MARKETING ENVIRONMENT**

| Subject     | : | <b>Business Economics</b> |
|-------------|---|---------------------------|
| Course      | : | B.A., 2nd Semester,       |
|             |   | Undergraduate             |
|             |   |                           |
| Paper No.   | : | 204                       |
| Paper Title | : | Marketing Management      |
|             |   |                           |
| Unit No.    | : | 1                         |
| & Title     | : | UNDERSTANDING THE         |
|             |   | BASICS                    |
|             |   |                           |
| Lecture No. | : | 2 (Second)                |
| & Title     | : | MARKETING                 |
|             |   | ENVIRONMENT               |

## Credits

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### **SUMMARY**

Business environment keeps constantly changing because of the changes in its micro and macro factors. Due to this, a company has to monitor these forces and analyze their impact of the performance of the company from time to time. Macro -environment of the business includes political, economic, socio-cultural, technological, demographic and natural forces called the PESTEL analysis. At the same time, it is also necessary to understand the industry competition.