



[References]

Negotiation Skills and Effective Communication

Subject:	Business Economics
Course:	B. A. (Hons.), 1st Semester, Undergraduate
Paper No. & Title:	Paper – 104 Business Communication
Unit No. & Title:	Unit – 5 International Communication
Lecture No. & Title:	Lecture – 2 Negotiation Skills and Effective Communication

References

Books

No Reference books for this lecture.

Links

- <http://smallbusiness.chron.com/top-ten-effective-negotiation-skills-31534.html>
- <http://www.skillsyouneed.com/ips/negotiation.html>
- <https://www.mindtools.com/CommSkll/NegotiationSkills.htm>
- <https://www.coursera.org/learn/negotiation-skills>