

### [Frequently Asked Questions]

#### **Introduction to Business**

**Subject:** Business Economics

Course: B. A. (Hons.), 1st Semester,

Undergraduate

Paper No. & Title: Paper – 103

Fundamentals of Business

and Accounting

Unit No. & Title: Unit – 1

Introduction to Business

**Lecture No. & Title:** Lecture – 1

Introduction to Business

### **Frequently Asked Questions**

### Q1. What is Business?

**A1.** Business is an economic activity started with the objective of making money , related with the continuous production and distribution of goods and services for satisfying the wants of human being in return of money .

## Q2. What is the meaning of maximum utilization of resources?

**A2.** The maximum utilization of resources means the 100% utilization of available resources or the factor of production without any wastage.

### Q3. Why business requires continuous innovation?

**A3.** Business is highly dynamic and an enterprise can continue to be successful only by adopting itself to change in its environment.

# Q4. How business contribute in the development of a country?

**A4.** The business owners should pay their taxes and dues honestly and regularly. This will increase the revenue of the government.

# Q5. Is Information Technology has brought a revolutionary change in the word of business environment?

**A5.** Yes, with the development of information technology the world become small and now business can be conducted with the whole world by sitting in any corner of the world.

### Q6. What is the impact of new economic policy in India?

**A6.** Liberalization, globalization and privatization has given a new pathways in the development of business in India.

## Q7. Why Network marketing is called multi level marketing?

**A7.** It is called multilevel because a contractor can also invite others to work and earn money on their performance.

### Q8. What are the benefits of franchisor in franchising?

**A8.** The Franchisor gets and initial fee and the royalty based on revenue of the firm in future.

### Q9. Are most of the KPO services related with research?

**A9.** Yes KPO has relation with knowledge-related & information related work, therefore they are related with research.

## Q10. How E-commerce services shorten the product distribution chain?

**A10.** By allowing direct interaction with the final consumer, e-commerce shortens the product distribution chain.

### Q11. Give one advantage of M-Commerce over E-Commerce?

**A11.** The use of wireless device enables the user to receive information and conduct transactions anywhere, at any time.

